

## **Priced Out: Latinx Students**

On Illinois' Disinvestment In Higher Education & What Can Be Done About It



Accelerating action to close the graduation gap

The Partnership for College Completion (PCC) is a regional nonprofit organization launched in 2016 dedicated to increasing college completion rates in and around Chicago, particularly for low-income students, first generation college goers, Black and Latinx students. PCC seeks to champion policies, systems, and practices that ensure all students in Illinois graduate from college.

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You can find all three reports in PCC's Affordability Study, along with interactive data elements, on the Partnership for College Completion website:

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## Letter from the Board Chair & Executive Director

#### October 2019

Far from guaranteeing equality of results, the United States has accepted and at times championed the idea that equality of opportunity is fundamental to every individual realizing their potential and our country living up to its ideals. For a short period beginning with Lyndon Johnson's Great Society, our government forcefully and aggressively sought to ensure that opportunity was more evenly distributed than it had been before. The passage of the Civil Rights Act, Voting Rights Act, the War on Poverty, the Elementary and Secondary Education Act, and the Higher Education Act, among other Great Society legislation, sought to use the resources and largesse of the federal government to create new opportunities for racial minorities and the impoverished that had previously been denied through legal and extralegal measures.

Many of our states followed suit, themselves using state dollars to better fund public schools, open new community colleges, and reinforce state public university systems that had grown significantly in the post-World War II, GI Bill era. Illinois was one of those states. Through significant investments from localities and the state government, Illinois built a substantial community college system that serves hundreds of thousands of students, and a state public university system that provided both access and quality to students traditionally shut out of higher priced private colleges and universities. Through investments in students, Illinois made higher education attainable for the children of the Civil Rights era.

Unfortunately, the lofty dreams of the Great Society came crashing down in the 1980s, 1990s, and 2000s as states and the federal government retreated from public investments aimed at creating opportunities for our most vulnerable citizens. This retreat at the state and national level is not felt equally by all. It is felt in low-income black, brown, and rural communities in Illinois whose most valuable economic asset, their talent, is not maximized due to close to two decades of disinvestment in students and the institutions that they attend.

But, there are encouraging signs from the Illinois General Assembly and Governor J.B. Pritzker that a new public commitment to creating opportunities for all Illinoisans is at hand. However, it will take more than spasmodic increases of funding and exuberant public proclamations to reopen the doors of opportunity that have been slowly closing over the last 17 years. Thus, we issue this series of reports detailing the impact that years of disinvestment have had on three groups of students in Illinois: Black, Latinx, and rural students. Through understanding the real costs of disinvestment to our students and our state, we hope that the public will demand more of its leaders and themselves embrace higher education as a public good. The future of our state depends on it.

Beth Swanson

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Board Chair, Partnership for College Completion Kyle Westbrook

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Executive Director,
Partnership for College Completion

## **Executive Summary**

Over the last two decades Illinois has gone through a period of disinvestment in higher education, seeing continued losses in higher education appropriations and underinvestment to student financial aid. From 2002 to 2018, funding for Illinois public universities was cut over 50% and community colleges saw similar disinvestment. This environment created increased financial strain for the state's colleges and universities, leaving them little choice but to raise tuition in order to make up for the loss in funding, effectively shifting the burden to pay onto students.

Latinx college-going in Illinois has been characterized by both

recent population growth and mounting barriers. This report, which is the second report of a three-part series, outlines that while degree attainment has increased for Latinx students more than any other racial group, when it comes to four-year college completion, degree attainment hasn't kept pace with population changes. With the number of Latinx high school graduates expected to plateau and then decline in Illinois over the next decade, unless the state takes action, the number of college graduates will likely stop growing as well. The report concludes with specific policy recommendations that can have a direct impact on improving equity in higher education for Latinx students.

#### **Key Findings**

College affordability can be divided into issues of **access, cost,** and ability to pay:

#### Access

Latinx college student populations have grown overall, but not relative to growth of high school graduates

- From 2007 to 2017, Illinois Latinx high school graduates increased by 81% and Latinx college enrollment nearly doubled. However, in part because of low transfer and completion rates, the rate of four-year degrees awarded to Latinx graduates did not keep up with enrollment increases
- Though Illinois is lauded for leading the nation in graduation rates for transfer students, Latinx community college students are about 30% less likely to transfer than White students
- Only two of Illinois' 12 public universities have a share of Latinx students that at least match the state's population of Latinx 18-24 year-olds
- The completion rate for the state's Latinx community college students is only 25%, compared to 37% for White community college students. Latinx students at four-year public universities graduate at a rate of 41%, compared to 55% for White students
- Policy Recommendations to Improve Access in Illinois Higher Education
- Convene an equitable funding formula work group
- Create a statewide direct admissions program
- Place fewer students into traditional developmental education
- Improve transfer pathways

#### Cost

Latinx students disproportionately attend less costly community colleges. The colleges and universities with the resources to keep costs lower enroll fewer Latinx students

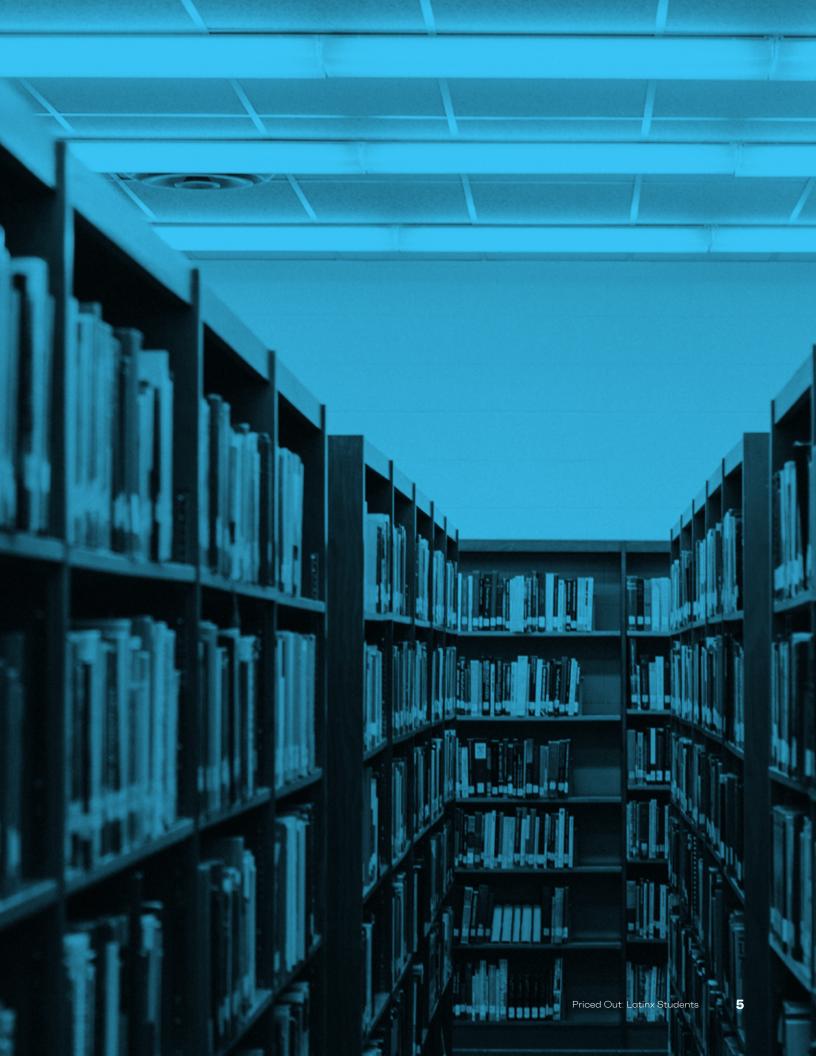
 At Illinois' public four-year colleges, the net price for a student whose family makes less than \$30,000 is about \$12,800 per year, and 26% of Illinois Latinx households fall under that income level

- At Illinois' private four-year colleges, the net price for a student whose family makes less than \$30,000 is about \$17,500 per year
- At Illinois' for-profit colleges, the net price for a student whose family makes less than \$30,000 is about \$22,000 per year
- Policy Recommendations to Decrease the Cost of a Degree
- Better fund public institutions
- Eliminate MAP at for-profit colleges and universities
- Offer completion grants

#### **Ability to Pay**

Latinx students may be more hesitant to take on debt, which is increasingly necessary to attend and complete college as cost rise

- Latinx families pay 39% of their income to attend public universities and 49% for private universities, compared to White families paying 31% and 35%, respectively
- The median Latinx family in America has about \$14,000 in wealth, compared to \$134,000 for White families
- National research shows that Latinx student borrowers are 61% more likely to default on student loans than White students, and this difference is almost completely explained by background characteristics such as family wealth and income
- The median wealth of Latinx college graduates is \$33,000, compared to the \$181,000 for White four-year degree earners
- Policy Recommendations to Increase Students' Ability to Pay
- Increase state investment in the Monetary Award Program
- Eliminate or limit merit-based aid



## Introduction

Steady cuts in higher education appropriations and student aid have had profound negative impacts on students over the last nearly 20 years. Though disinvestment in higher education has hurt all Illinois students, Black and Latinx students face wealth issues, while rural students confront college access challenges, which combine with funding cuts to unduly affect these populations. This report, in conjunction with the Black Students Report and the Rural Students Report, analyzes the intersection of college affordability and degree completion to uncover the extent to which affordability impacts students in pursuit of a degree. The reports provide insight into how disparities in access, cost, and ability to pay are creating unique barriers for Illinois students across the state and recommends policy reforms to start reversing these trends.

Latinx college-going in Illinois has been characterized by both recent population growth and mounting barriers. Long-standing and entrenched systemic racism within Illinois' housing, healthcare, criminal justice, lending, labor, and education systems. among others, have created and sustained racial gaps in wealth and economic opportunity. Higher education is a bridge to opportunity, with Latinx college graduates making hundreds of thousands of dollars more over the course of their lives than high school graduates. This report outlines how degree attainment has increased for Latinx students more than any other racial group in Illinois over the last few decades. However, when it comes to four-year college enrollment and completion, these rates haven't kept pace with population changes. Decreasing affordability of Illinois' public universities, racial wealth gaps, and a lower propensity to borrow against future outcomes contribute to Latinx students disproportionately enrolling in community colleges. Though these offer affordable opportunities, the pathways to completion and transfer are limited by barriers such as developmental education. Further, Latinx students seeking a four-year degree disproportionately enroll in and transfer to colleges with relatively higher costs, lower completion rates, and lower rates of debt repayment after graduation.

With the number of Latinx high school graduates expected to plateau and then decline in Illinois over the next decade, the number of college graduates will likely stop growing, as well, unless the state and institutions work to reverse these trends. The report concludes that bold, equity-driven reinvestment in public higher education is the best chance Illinois has to provide educational opportunities that can narrow, rather than reinforce racial wealth and income disparities.

## A Brief History of College Affordability

early two decades ago, Illinois was considered a leader in college affordability thanks to strong investment in its public institutions of higher education and students through the Monetary Award Program (MAP), Illinois' need-based financial aid program. In 2002, the state covered the majority of college costs through state appropriations, leaving just 28-30% to be covered by students through tuition and fees. At the same time, the maximum MAP grant covered 100% of tuition and fees at public two-year and four-year institutions, and all eligible students received an award. The state's values were clear – through strong investments, Illinois would ensure higher education was accessible and affordable for all.

Promisingly, Illinois made strong investments in higher education in Fiscal Year 2020, but in the two decades prior, Illinois strayed from its commitment to making higher education accessible. From 2002 to 2018, funding for Illinois' public universities was cut over 50% and community colleges saw similar disinvestment, making Illinois among the worst in the nation in terms of the size of its cuts to per-student higher education funding.<sup>4</sup> Despite recent investments, Illinois' state financial aid program has become unreliable and has not kept pace with increases in tuition.<sup>5</sup> As a result, students' share of college costs increased dramatically between 2002 and 2018.<sup>6</sup>

During this period of disinvestment, the state shifted several costs previously covered by Illinois to the institutions themselves. Additionally, with limited to no state capital funding to cover maintenance projects, many public university buildings had to be maintained through tuition increases or spending down reserves, or worse, have been left to crumble. This increased financial strain on all institutions, but especially on the state's most underfunded institutions, shifting spending away from essential services such as instruction and student support.

Meanwhile, the percentage of state funds needed to cover pension costs continued to grow. In the Fiscal Year 2019 budget, 44% of all state spending on higher education went toward pension obligations, significantly higher than the national average.<sup>8</sup> As pension costs rise, state funds available for institutions and students shrink. Like an economy suffering from spiraling inflation, Illinois has addressed its pension obligations through austerity, with institutions forced to further raise prices, and this has had depressing effects on enrollment.

Adding to the financial strain, in Fiscal Year 2016 and 2017, during the unprecedented time when the state was operating without a budget, higher education funding was further slashed by 60-70%, putting several institutions on the brink of closing their doors completely. Public colleges and universities had to make hard decisions in order to keep their doors open, including eliminating degree programs, limiting student services, and implementing college-wide layoffs.

This disinvestment in higher education created an environment ripe for harm to students. With nowhere else to turn, institutions

<sup>1</sup> Perna, Laura, Joni Finney, and Patrick Callan. "A Story of Decline: Performance and Policy in Illinois Higher Education." Institute for Research on Higher Education, n.d. https://www.gse.upenn.edu/pdf/irhe/Performance\_Policy\_Illinois\_Higher\_Education.pdf.

<sup>2</sup> The Illinois Board of Higher Education. "Fiscal Year 2020 Higher Education Budget Recommendations," December 4, 2018. http://www.ibhe.org/board/2018/december/D1.pdf.

<sup>4</sup> Center for Tax and Budget Accountability. "Illinois' Significant Disinvestment in Higher Education." The Budget Blog, January 30, 2017. https://budgetblog.ctbaonline.org/illinois-significant-disinvestment-in-higher-education-e49db103c80. Illinois cut per-student higher education funding by 54%, with Arizona being the only large state with greater cuts.

<sup>5 &</sup>quot;Examining the Relationship between State Appropriation Support and Tuition and Fees at Illinois Public Universities." Illinois Board of Higher Education. Accessed August 8, 2019. https://www.ibhe.org/assets/files/DataPoint\_ShifttoTuitionandFeesfromStateAppropriations. pdf.

<sup>6</sup> The Illinois Board of Higher Education, "Fiscal Year 2020 Higher Education Budget Recommendations"

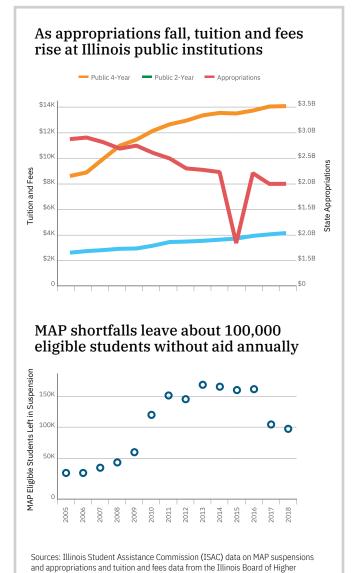
<sup>7</sup> The Illinois Board of Higher Education. "Fiscal Year 2019 Governor's Higher Education Budget Operations, Grants, And Capital Improvements," April 13, 2018. https://www.ibhe.org/board/2018/march/VIIGovernorsHEBudget.pdf.

<sup>8</sup> Rhodes, Dawn. "How Much Money Are Illinois Colleges Getting in the New Budget? 'It's Definitely Good News for Colleges and Universities."." Chicago Tribune, June 19, 2019. https://www.chicagotribune.com/news/ct-cb-illinois-colleges-state-budget-20190619-ciz3k-c7uxvg75ntwvhyfutx4ca-story.html.

had to make up for the loss in state appropriations by increasing tuition, shifting the burden to pay onto students. At some institutions, in-state tuition has nearly doubled over the last ten years. Even community colleges, a lower-cost path to a career or bachelor's degree completion, have had to increase tuition by 80% over the last decade.

Disinvestment in higher education hit low-income students particularly hard. As institutions raised tuition to cover costs, the students' share of college costs increased, and with it, the buying power of MAP decreased. At its peak in 2002, the maximum MAP grant covered 100% of tuition and fees at community colleges and universities for all eligible students. <sup>10</sup> In Fiscal Year 2019, the maximum award covered only 32% of public university tuition and 36% of community college tuition. <sup>11</sup> Furthermore, due to lack of funding, MAP became a first-come, first-served program, with nearly 90,000 low-income students receiving no grant at all, and those are just the students who were both eligible and applied due to lack of funds. <sup>12</sup>

Over the course of the last 17 years 1.5 million grants have been denied to Illinois students; that's \$3.25 billion dollars in aid denied to students who were eligible and applied for the grant, which has had untold effects on enrollment, persistence, and completion in the state. While Fiscal Year 2020 saw the largest increase in MAP appropriations to date, until the program is fully funded, tens of thousands of students will be denied grants each year and could miss out on the opportunity of higher education altogether.



<sup>9</sup> College Board. "Trends in College Pricing: Tables & Figures." Research, May 31, 2019. https://research.collegeboard.org/trends/college-pricing/resource-library.

<sup>10</sup> The Illinois Board of Higher Education, "Fiscal Year 2020 Higher Education Budget Recommendations."

<sup>11</sup> Ibid. This coverage at community colleges represents the average tuition and fee coverage for community college MAP recipients who have a Zero Expected Family Contribution (EFC); these students represent 68 percent of all MAP recipients at community colleges.

<sup>12 &</sup>quot;Basic ISAC Program Data." Illinois Student Assistance Commission, December 2018. https://www.isac.org/e-library/research-policy-analysis/documents/2018-Basic-ISAC-Program-Data.pdf.

#### Affordability Lens

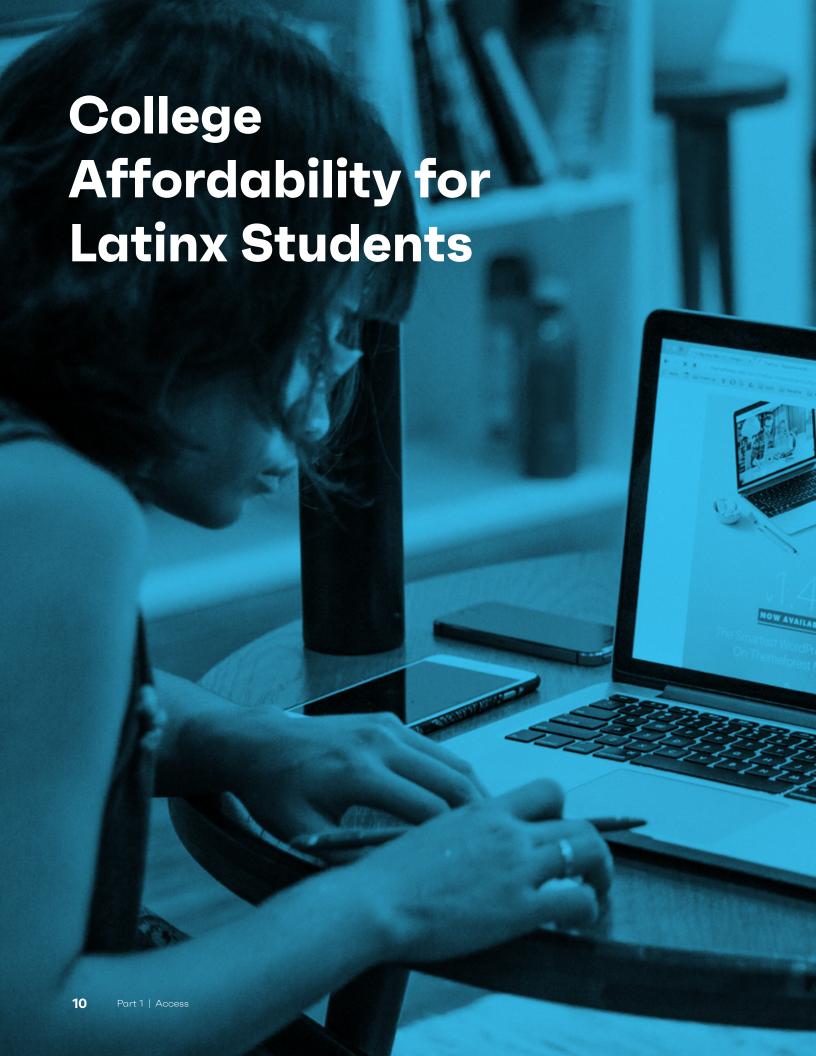
### Access, Cost, and Ability to Pay



There are many ways to look at affordability issues, which touch every step of the college-to-career pipeline. In the interest of clearly analyzing how affordability relates to policy, the reports in PCC's Affordability Study separate these issues into the categories of Access, Cost, and Ability to Pay.

- Access issues are differences in college opportunities associated with students' race, income, wealth, and/or place of birth
- Cost issues reflect the financial burden that students take on to enroll, persist, and complete college
- Ability to Pay disparities by race and income affect how students pay for these costs

Many topics in college affordability relate to a few or all of these categories, and accordingly these reports analyze them through these different lenses. For example, the high cost of private colleges can pose both an access issue, in that it can limit students' ability to enroll and persist, and a cost issue, in how students attending these colleges must pay for their education.



#### Access

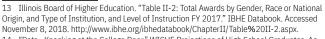
atinx student access to higher education has been shaped by both Illinois' population changes and the state's increasingly unaffordable higher education system. There has been progress in college access for Latinx students, as 20,300 more Latinx students attended a four-year college and 32,400 more attended a two-year college in 2017 compared to 2007.13 Community colleges drove college enrollment increases, more than doubling the enrollment of Latinx Illinoisans over this time period, and four-year private colleges growth slightly outpaced the rate of growth for high school graduates. At public universities, Latinx student enrollment increased at about the same rate as high school graduates.<sup>14</sup> However, in part because of low transfer and completion rates, the number of Latinx high school graduates grew 39% faster than four-year degree increases over a comparable period. 15 These trends reflect a theme that resonates throughout this report: more Latinx students may be enrolling overall, but bachelor's degrees, which on average offer the greatest financial payoffs, are less accessible for Latinx students than they were 10 vears ago.

For Latinx students, decreased access often takes the form of

are working to counteract large racial wealth disparities that can affect completion, covered in the Ability to Pay section of this report.

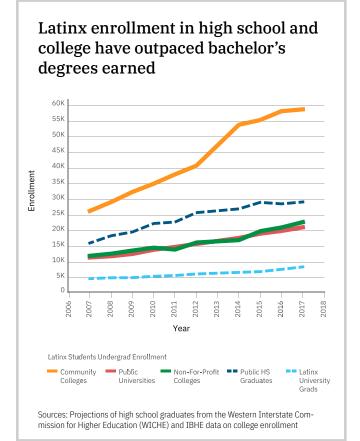
Finally, there are completion gaps between Latinx and White students at nearly all colleges and universities, showing that Latinx students experience barriers within a college. This report also focuses on developmental education, which segments students into non-college-level courses that are often the first and last stop for students in college. The way Latinx students are being over-placed and under-served in developmental education makes it both a civil rights and an affordability issue, as Latinx students are not being provided the same opportunity of earning a degree.

#### unequal representation within different college sectors (i.e. twoyear community college, four-year private nonprofit, etc.). Looking at which institutions enroll greater populations of Latinx students shows differential access by race, as public and private colleges with higher completion rates, transfer rates, and post-graduation incomes tend to enroll lower percentages of Latinx students. The public universities that enroll lower percentages of Latinx students are also receiving the bulk of state appropriations, leaving institutions serving the largest percentages of Latinx students less resources to adequately support them. Taxpayers fund public universities to provide college access for Illinois students, and therefore these institutions should at least serve a percentage of Latinx students representative of the state's population. Moreover, universities enrolling at least a representative percentage of Latinx students must have greater resources to do so, as they



<sup>14 &</sup>quot;Data-Knocking at the College Door." WICHE Projections of High School Graduates. Accessed July 29, 2019. https://knocking.wiche.edu/data/. and "Table VI-13: Degrees Conferred Data." IBHE Databook, n.d. http://legacy.ibhe.org/Data%20Bank/DataBook/2006/Table%20 VI-13.pdf)

<sup>15</sup> Illinois Board of Higher Education, "Table II-2: Total Awards by Gender, Race or National Origin, and Type of Institution, and Level of Instruction FY 2017." and Illinois Board of Higher Education, "Table VI-13: Degrees Conferred Data." Looking in terms of six-year completions, the Illinois Latinx public high school population grew by 110% from 2001-2011, but the Latinx public university and private nonprofit degrees conferred grew by only 79% from 2007-2017.



#### 2

#### **Public 2-Year Colleges**

By offering a lower-cost education, as well as orienting practices and policies to support diverse students' needs, community colleges play an important role in giving students access to college opportunities. This sector is central for Latinx students, as 54% of Latinx students attend community college (58,300 students), compared to 46% of Black students (32,900) and 46% of White students (143,000).¹6 However, completion and transfer rates from two-year public colleges to four-year colleges point to limited opportunities. The completion rate for the state's Latinx community college students is only 25%, compared to 37% for White community college students.¹7 Though Illinois is lauded for leading the nation in graduation rates for transfer students, in 2017, only 17% of Illinois Latinx community college students transferred, compared to 23% of White students.¹8

One likely explanation for these gaps is developmental education. Most of Illinois' Latinx community college students are placed into non-credit-bearing developmental education courses, which add time and cost barriers to degree attainment. Out of 100 Latinx students in community college, 62 are placed in remediation, and only 10 of those students graduate, compared to White students, who are 50% less likely to be placed in developmental education and 60% more likely to complete if they are placed into these courses.<sup>19</sup> Though much attention is focused on four-year institution disparities, more than 18,400 Latinx students were placed in community college developmental education courses in 2017, only 1,800 fewer Latinx undergraduates than attended all of the state's public universities combined.20 Placement into developmental education is to some degree related to inequities within Illinois' K-12 education system that lead to differences in preparedness. However, studies show that traditional developmental education can be a barrier to students completing. Placement into these courses can be flawed in ways that overenroll students of color and no identifiable student group has a better chance of advancing toward a degree if placed into these courses.21

## Latinx Representative and Non-Representative Institutions

This report outlines how Latinx students are not gaining access to certain public and private colleges at the same rates as White students. One way of measuring and discussing this is through representation: representative institutions are those that enroll 19% or more Latinx students, reflecting the population of 18-24 year old Illinoisans, and non-representative institutions fall short of that. This is illustrative for public universities, which should reflect the diversity of the state that funds them, and for private colleges, in comparing populations they are serving.



#### **Public Universities**

Public four-year universities are meant to provide opportunities for Illinoisans to affordably earn degrees, but improving equitable attainment means better funding institutions serving Latinx students and having well-funded institutions better represent the state's population. Opportunities at public universities are currently being stratified by race, as only 20% of Latinx students (21,100) go to public universities, compared to 24% of Black students (17,233) and 24% of White students (72,369). Only two of Illinois' 12 public universities have a share of Latinx students that at least match the state's racial and ethnic population of 18-24 year-olds. Further, the universities that have higher graduation rates, both for Latinx students and overall, are not the ones that are enrolling representative populations of Latinx students.<sup>22</sup>

<sup>16</sup> Illinois Board of Higher Education, "Chapter I & Table I-2."

<sup>17</sup> U.S. Department of Education. "College Scorecard Data." College Scorecard, May 21, 2019. https://collegescorecard.ed.gov/data/.

<sup>18 &</sup>quot;The Integrated Postsecondary Education Data System." IPEDS: Use The Data. Accessed May 24, 2019. https://nces.ed.gov/ipeds/use-the-data

<sup>19</sup> Data provided by the Illinois Community College Board (ICCB)

<sup>20 &</sup>quot;Table I-3: Race or National Origin of Students Enrolled in Illinois Colleges and Universities by Type of Institution." Illinois Board of Higher Education, Fall 2017. http://www.ibhe.org/ibhedatabook/ChapterI/Table%20I-3.aspx.

<sup>21 &</sup>quot;Policy Brief: Remediation Reform." Partnership for College Completion, March 2019. http://partnershipfcc.org/images/Policy/Final\_Remediation\_Brief.pdf

<sup>22 &</sup>quot;The Integrated Postsecondary Education Data System." and "American FactFinder." U.S. Census Bureau. Accessed May 24, 2019. https://factfinder.census.gov/faces/nav/jsf/pages/index.yhtml

However, unequal opportunities to earn a degree are not just an issue at these two representative colleges. Significant completion gaps exist between Latinx and White students at all of the state's public universities. Though Latinx students graduate at higher rates than they did twenty years ago, they haven't gained any ground relative to White students, and these gaps were reinforced by a 4% decline in the Latinx student graduation rate for the latest cohort.<sup>23</sup>

Though more commonly discussed as a community college issue, remediation disproportionately limits Latinx student access at public universities, as well. Available data indicates that Illinois' Latinx public university students are more than twice as likely to be placed into remedial courses, and after being placed in them, are half as likely to ever complete college-level courses.<sup>24</sup>

completing, compared to 63% for White students.<sup>28</sup>

than representative colleges.<sup>27</sup> However, completion gaps exist at nearly all of Illinois' private colleges, with 54% of Latinx students



#### For-Profit Colleges

The share of Latinx college-going students enrolled in Illinois' for-profit colleges is not as large as Black or White students, as only 5% of Latinx students (5,200) attend college at this sector, as opposed to 6% of White students (19,300) and 13% of Black students (9,120).<sup>29</sup> However, Latinx enrollment is also showing no signs of abating, despite overall declining enrollment in Illinois for-profit colleges amidst mounting evidence that this sector produces subpar outcomes at high costs (see **Ability to Pay** and **Payoff** sections).<sup>30</sup>



#### **Private 4-Year Colleges**

The private nonprofit sector is important to Latinx students in Illinois. About 21% of college-going Latinx Illinoisans, or 22,800 students, attend private nonprofit colleges. White students also attend private nonprofit colleges at a rate of 21% (63,500 students) and this is more than the 15% of Black students (10,500) attending college in this sector. Data from the Cappex college discovery platform shows that Latinx students were more likely to inquire about private colleges than either White or Black students. Further, Latinx community college students are disproportionately transferring to private institutions—31% of Latinx community college transfers go to private colleges, compared to 22% of White transfers.

The private nonprofit sector is often seen as producing better opportunities for students, but Illinois private colleges vary in outcomes such as completion rates. There are 42 colleges that have a lower percentage of Latinx students than the state's population, compared to only 20 that are representative, and on average these non-representative colleges are more selective and have higher completion rates, both overall and for Latinx students,

<sup>27</sup> U.S. Department of Education, "College Scorecard Data.""

<sup>28 &</sup>quot;The Integrated Postsecondary Education Data System."

<sup>29</sup> Illinois Board of Higher Education, "Table I-2: Total Fall Enrollments by Gender, Race or National Origin, and Type of Institution, and Level of Instruction Fall 2017."

<sup>30</sup> Deming, David J., Claudia Goldin, and Lawrence F. Katz. "The For-Profit Postsecondary School Sector: Nimble Critters or Agile Predators?" Journal of Economic Perspectives 26, no. 1 (February 2012): 139–64. https://doi.org/10.1257/jep.26.1.139.

<sup>23 &</sup>quot;Trend Generator: Graduation and Retention Rates." National Center for Education Statistics. Accessed July 31, 2019. https://nces.ed.gov/ipeds/trendgenerator/app/trend-table/7/19?trending=column&valueCode=1&f=6%3DIL&rid=49&cid=1.

<sup>24</sup> Complete College America. "Remediation: Higher Education's Bridge to Nowhere," April 2012. https://www.insidehighered.com/sites/default/server\_files/files/CCA%20Remediation%20ES%20FINAL.pdf.

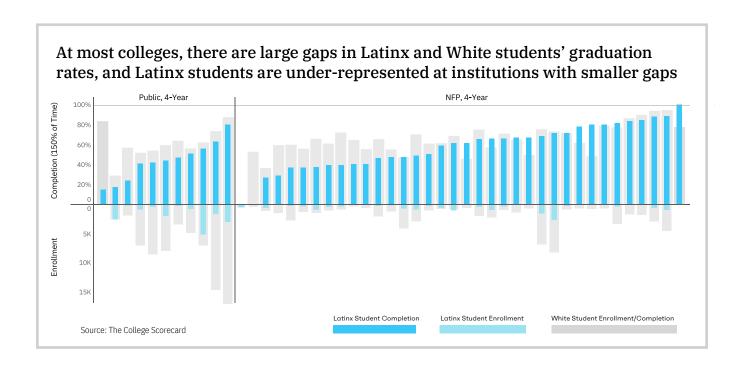
<sup>25</sup> Illinois Board of Higher Education, "Table I-2: Total Fall Enrollments by Gender, Race or National Origin, and Type of Institution, and Level of Instruction Fall 2017."

<sup>26</sup> Data provided by Cappex and College Greenlight

#### ACCESS ISSUES AND THE QUALITY OF EDUCATIONAL EXPERIENCE

Access barriers discussed in this report are the most apparent and measurable factors affected by affordability, but they are hardly the only ones. In interviews, students mentioned numerous programs and opportunities that they would like to access, if affordability weren't an issue, such as attending college on-campus, going to law school, studying abroad, living oncampus, and taking unpaid internships in their field of interest. "I can't afford to do an unpaid internship, but if I could have I would have considered internships in D.C. or abroad," said a student who wants to work in policymaking. "But a lot of the big [internships] with state legislators or on Capitol Hill were all unpaid, so I didn't even consider them. And you have to pay for your rent there and travel. It just didn't seem feasible if I wasn't

being paid at all." Though hard to measure, not having these opportunities limits the experiences of students in the short-term and may affect future career opportunities in the long-term. This student also spoke about how, with more time and resources, she could have explored a minor in film and media studies, and a semester abroad. "There are areas of study I wish I had time to explore, but I can't," she continued, "because I have jobs here that I can't just up and leave. I can't afford to not work."



#### College Affordability for Illinois Undocumented Students

Ilinois has at least 1,500 undocumented students eligible for state financial aid, though that number is likely very conservatively estimated. It is probable that the majority of these students are Latinx. Undocumented students, as well as those living in undocumented or mixed-status families, face a unique set of higher education barriers. Undocumented students are not eligible for federal aid, and until the passage of the RISE Act in 2019 were also unable to receive state aid. Some nonprofit organizations and institutions, such as City Colleges of Chicago through their Star Scholarship, provide undocumented students with financial aid, but overall significant financial barriers exist. Students with undocumented parents also face difficulties applying for federal financial aid, and recent federal actions may make families wary of filling out these forms.

The RISE Act was a necessary first step in providing financial aid for undocumented students. However, until MAP is extended to all eligible applicants, this first-comefirst-served funding will likely still fall short for many undocumented students. Further, Illinois must provide clear paths for undocumented students to navigate public college admissions, enrollment, and financial aid.



and "Support for Undocumented Students in Illinois 4-Year College Campuses." presented at the 2nd Annual Sharing the Dream Conference, University of St. Francis, May 18, 2016. https://www.dropbox.com/sh/wao37p66pf206ev/AACtxBUo6VX-FYbmNGv6z6CXka?dl=0&preview=Support+for+Undocumented+Students+in+Illinois+4-Year+College+Campuses.pptx#.



#### Policy Recommendations to Improve Access in Illinois Higher Education

- Convene an equitable funding formula work group
- Create a statewide direct admissions program
- Place fewer students into traditional developmental education
- Improve transfer pathways

For details on each recommendation, see <u>Improving Access</u>

ii "Policy Brief: Remediation Reform." The Retention of Illinois Students Equity (RISE) Act, passed in May 2019, expands eligibility for state need-based financial aid to undocument- ed students, transgender students who have not registered for Selective Service, and students who fall under a 75-credit-hour maximum for aid from the state. "Illinois General Assembly - Full Text of HB2691." Accessed October 4, 2019.

#### Cost

**S** tudies show that high costs are one of the main factors that drive Latinx students to attend community colleges at greater rates than White students across the country.<sup>31</sup> At the same time, with limited access to lower-cost options, Latinx students seeking four-year degrees tend to enroll in four-year colleges that end up being more expensive. With narrow financial margins, the thousands of dollars and hundreds of hours Latinx students spend in the classroom are especially costly.

The first step in narrowing racial completion gaps is acknowledging that as long as costs are very high and payoffs of a degree are lower, students will attend colleges that are less expensive or appear to have a quicker return on their investment, stop out of college, take longer to graduate, or not attend college at all. These are the unavoidable effects of shifting costs from state funding to students, and they disproportionately fall on Latinx students. Lowering college costs for Latinx students has the potential to reverse access issues, improve persistence and completion, and for Illinois to achieve its goals for equity and college attainment.<sup>32</sup>

#### PERCEPTIONS OF AFFORDABILITY

How students perceive price affects access and retention, as estimations of college costs can prevent students from applying, enrolling, or cause them to stop out. High sticker prices may discourage Latinx students from applying and enrolling in the 17 selective colleges in Illinois, where tuition and fees average \$34,195, compared to \$14,681 at Illinois' less selective colleges.<sup>33</sup> Data from the Cappex college platform shows that Illinois Latinx students were less likely to inquire about more selective colleges than White students.<sup>34</sup>

Latinx students are more likely to face additional barriers in navigating college and its costs. Latinx students are more likely to be first generation college students, and according to survey data, Latinx parents are more likely to underestimate the costs of college than White parents. The An interviewed student explained some of the difficulty getting and sharing information on costs with her family: "my parents migrated here from Mexico, so I'm first generation American as well as a first generation college student, and I'm actually the first person in my entire extended family to go to college." This student is part of the 75% of FAFSA-filing Latinx students in the Chicago region who are first generation students, compared to 30% of White filers. Because I'm first generation, I didn't realize that tuition increases were something that I even had to consider... and my parents and a lot of my family are not aware that there are three more years of law school [to pay for] after this."

#### THE PRICE STUDENTS PAY

#### **Average Net Price**

The average cost of attendance, including tuition and fees, books and supplies, and living expenses, minus the average grant/scholarship aid. This report looks at average net price overall, but also specifically for students with family incomes from \$0 to \$30,000, to see how affordable colleges are for low-income students.

<sup>31</sup> Wood, J. Luke, and Frank Harris. "The Effect of College Selection Factors on Persistence: An Examination of Black and Latino Males in The Community College." Journal of College Student Retention: Research, Theory & Practice 16, no. 4 (February 1, 2015): 511–35. https://doi.org/10.2190/CS.16.4.c. and Carnevale, Anthony P., and Megan L. Fasules. "Latino Education and Economic Progress: Running Faster but Still Behind." CEW Georgetown (blog), October 11, 2017. https://cew.georgetown.edu/cew-reports/latinosworkforce/.

<sup>32</sup> These goals are articulated in Illinois' 60x25 initiative, a legislative priority with the goal of having 60% of the state's adults having a high-quality degree or credential by the year 2025.

<sup>33</sup> Carnevale and Fasules, "Latino Education and Economic Progress."

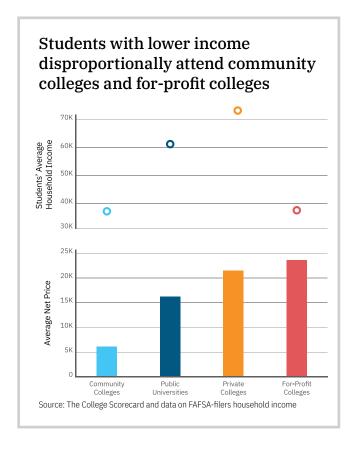
<sup>34</sup> U.S. Department of Education, "College Scorecard Data." and data from College Greenlight and Cappex

<sup>35</sup> Velez, Erin Dunlop, Laura Horn, and Elise M. Christopher. "What High Schoolers and Their Parents Know About Public 4-Year Tuition and Fees in Their State." Stats in Brief. National Center for Education Statistics, October 2018. https://nces.ed.gov/pubs2019/2019404.pdf.
36 Abrahamson, Mike, and Lisa Castillo Richmond. "College-Going and Completion in the Chicago Area: A Regional Analysis." Partnership for College Completion, July 2019. http://partnershipfoc.org/ROR2019.



#### **Public 2-Year Colleges**

Given their relative affordability, community colleges can put degrees within reach for students. Considering Latinx students disproportionately attend these institutions, they have become an essential part of college-going affordability in Illinois. On average, students pay a net price of \$6,200 to attend community college in Illinois, \$10,000 less per year compared to public universities.<sup>37</sup> By improving the placement of students and delivery method of developmental education, as well as improving academic pathways, additional costs for students can be limited, improving affordability. Community colleges are integral both in providing short-term degrees that improve employment prospects as well as transfer opportunities, which can lower the overall cost of four-year degrees.



37 U.S. Department of Education, "College Scorecard Data."



#### **Public Universities**

Illinois' public universities are among the most expensive in the nation in terms of net price at all income levels, but especially for households that make less than \$30,000 per year, which is true of 26% of Illinois' Latinx families.<sup>38</sup> For these households, the net price is \$12,800, among the highest in the nation, and 50% more than the average cost among public universities in the midwest.<sup>39</sup>



#### **Private 4-Year Colleges**

Though private nonprofit colleges often cite low overall costs for low-income students after accounting for institutional aid, actual costs of college are far higher than at public institutions; students whose families make less than \$30,000 pay about \$17,500 per year at private four-year colleges. The 42 private colleges that enroll non-representative populations of Latinx students are able to charge less for low-income families, though the students they serve have on average \$24,300 more in household income than students at representative colleges, further illustrating how Latinx students do not have equitable access to college.<sup>40</sup>



#### **For-Profit Colleges**

Latinx for-profit students pay more than those enrolled in any other sector. At Illinois' for-profit institutions, the net price for a student whose family makes less than \$30,000 is about \$22,000 per year. There are many rational reasons students choose these institutions, despite the higher cost, including marketing efforts, promised job placement, flexibility, ease of access, time to degree, and responsiveness. However, the high prices of these institutions compared to public and private nonprofit colleges, and that Latinx students continue to enroll in these colleges, speaks to the lack of access to lower-cost public and private nonprofit four-year institutions.

<sup>38</sup> U.S. Census Bureau, "American FactFinder."

<sup>39 &</sup>quot;The Integrated Postsecondary Education Data System." This uses the NCES definition of the Great Lakes region., which includes Illinois, Indiana, Michigan, Ohio, and Wisconsin.
40 "Table 2.3d of the 2018 ISAC Data Book." Illinois Student Assistance Commission, nd. https://www.isac.org/e-library/research-policy-analysis/data-book/documents/2018-da-ta-book/Table2.3d.pdf. The FAFSA-filling students of representative colleges average \$56,500 in annual income, compared to \$80,900 for students of non-representative colleges. Looking only at students eligible for state aid, students of representative colleges average \$38,400 in income, compared to \$44,100 for students of non-representative colleges.

<sup>41</sup> Ibid

<sup>42</sup> Cottom, Tressie McMillan. Lower Ed: The Troubling Rise of For-Profit Colleges in the New Economy. New Press, 2017. https://books.google.com/books?id=m3QADAAAQBAJ.
43 Holland, Megan M., and Stefanie DeLuca. "'Why Wait Years to Become Something?' Low-Income African American Youth and the Costly Career Search in For-Profit Trade

#### **OPPORTUNITY COST**

College is often spoken of as an investment. However, unlike putting savings in the stock market, the decision to spend one's time attending college comes at the direct expense of making money, unless a student has wealth or the ability to take on debt with little consequence. This trade-off, commonly referred to as opportunity cost, is hard to observe. However, when asked directly, surveyed Latinx college students put much greater value on having resources now than in a year.<sup>44</sup> This could be an unseen contributor to access issues, as students forgo college opportunities with better long-term payoffs for ones that offer short-term returns, lower costs, and/or less debt.<sup>45</sup> Having less money in the bank means a student is essentially paying far more for every hour they are in a classroom instead of working.

Opportunity cost may be apparent in Latinx students' work trends. Latinx students in Illinois work more hours than students of any other student population, and a greater percentage of Latinx students said that their work affected their class schedule than White students. <sup>46</sup> A greater need to work may be a factor in Latinx bachelor's degree graduates taking an extra year to complete at four-year private colleges and three months more at public universities, compared to White students. <sup>47</sup> To this point, Latinx Illinoisans are the most likely of any race or ethnicity to state minimizing loans as their reason for working while in college. <sup>48</sup>

Opportunity cost is also a major factor in more students enrolling in community colleges during recessions, as going to college becomes a more attractive option when jobs are scarcer.<sup>49</sup> Latinx student enrollment spiked in Illinois during the latest recession. This growth was an opportunity for the state to improve the

educational attainment and employment prospects of workers, but Latinx graduation rates dipped for the first time in 14 years during this recession, signaling affordability and other institutional barriers for this influx of students. <sup>50</sup> Policies such as targeted grant programs can help encourage and support students to complete degrees, ultimately increasing the state's educated workforce.



## Policy Recommendations to Decrease the Cost of a Degree

- Better fund public institutions
- Eliminate MAP at for-profit institutions
- Offer completion grants

For details on each recommendation, see <u>Decreasing the Cost of a Degree</u>

Schools." Sociology of Education 89, no. 4 (September 15, 2016): 261–78. https://doi.org/10.1177/0038040716666607.

<sup>44 &</sup>quot;Baccalaureate and Beyond Longitudinal Study (B&B 2008:2012)." U.S. Department of Education: National Center for Education Statistics, n.d. https://nces.ed.gov/surveys/b&b/.
45 Wescher, Lance, Travis Hutchinson, and Anna Rannou. "Minimum Wages, Employment, and College Enrollment." The American Economist 64, no. 1 (2019): 3–18. https://doi.org/10.1177/0569434518787485.

<sup>46 &</sup>quot;National Postsecondary Student Aid Study: 2008 Undergraduates." National Center for Education Statistics. Accessed July 31, 2019. https://nces.ed.gov/datalab/powerstats/default. aspx. This report uses the National Postsecondary Student Aid Study from 2008, the latest year for which Illinois-specific data is available. However, as noted throughout this report, the recession has only exacerbated the enrollment, wealth, and debt issues that Black students face.

<sup>47</sup> Ibid.

<sup>48</sup> Ibid.

<sup>49</sup> Barr, Andrew, and Sarah E. Turner. "Expanding Enrollments and Contracting State Budgets: The Effect of the Great Recession on Higher Education." The ANNALS of the American Academy of Political and Social Science 650, no. 1 (November 1, 2013): 168–93. https://doi.org/10.1177/0002716213500035.

<sup>50 &</sup>quot;Trend Generator: Graduation and Retention Rates."

## **Ability to Pay**

The greatest affordability gaps are in the different resources that Illinois Latinx and White students have to pay for college. This is apparent by household income, but is most evident in wealth disparities, as Latinx students start college with very thin margins for discretionary spending as compared to White students.

Loans are often necessary to cover the previously outlined costs, but Latinx students in Illinois borrow less than other students, and far less than Black students, who face similar wealth and income disparities. "Personally, I'm scared of taking out loans. If I can avoid it I will," said an interviewed student, who had already taken out more than \$10,000 in her first year at a private university. Data from Illinois tell a deeper story than just a case of "underborrowing," as Latinx students who do borrow face especially precarious outcomes. Meanwhile, Latinx students have been increasingly less able to rely on state aid to cover the difference.

#### **INCOME GAPS**

Typically, household income is used as a measurement of a family's ability to pay for college. In Illinois, the median Latinx household makes about \$46,000, compared to \$62,000 for White households, and is 65% more likely to have an annual income below federal poverty levels. <sup>51</sup> These disparities contribute to Latinx families paying 39% of their income to attend public universities and 49% for private universities, compared to White families paying 31% and 35%, respectively. Similar racial gaps exist at public two-year colleges, as well. <sup>52</sup>

#### Latinx Illinoisans have greater rates of wealth and income poverty Income Households with Liquid Asset Poverty Rate Zero Net Worth Poverty Rate, IL 45% 40% 25% 20% 15% 10% Latinx Latin Source: Prosperity Now Scorecard

#### **WEALTH DISPARITIES**

Though income is important, a family's wealth, both in a more liquid form (like a savings account) or non-liquid (such as housing) provide resources and stability that are crucial in persisting through years of college expenses. Racial wealth gaps have been formed over generations of discriminatory policies that made assets, especially housing, easier for White families to accumulate, and in Illinois these gaps are significant. The median Latinx family in America has about \$14,000 in wealth, compared

to \$134,000 for White families, and in Illinois the median White family has an even higher net worth considering durable goods like cars and furniture, which cannot directly be used to fund college. Without durable goods, the median White family in America has 50 times the wealth of the median Latinx family. 53 In Illinois, more than half of Latinx families live in liquid asset poverty, meaning that their savings cannot cover three months of basic expenses, compared to 28% of White families. 54

<sup>51 &</sup>quot;Financial Insecurity in Chicago: A Data Profile." Family Assets Count. Prosperity Now, June 2015. https://prosperitynow.org/files/PDFs/profiles/Chicago\_Family\_Assets\_Count\_Data\_Profile.odf.

<sup>52 &</sup>quot;NCES PowerStats." NPSAS:08

<sup>53</sup> Asante-Muhammad, Dedrick, Chuck Collins, Josh Hoxie, and Emanuel Nieves. "The Road to Zero Wealth." Prosperity Now, September 2017. https://inequality.org/wp-content/uploads/2017/09/The-Road-to-Zero-Wealth FINAL.pdf.

<sup>54</sup> U.S. Department of Education, "College Scorecard Data."

Discussions of students' ability to pay often gloss over race and instead focus on being high-income or low-income, but these differences in wealth show how incomplete that measure can be. For example, the typical Latinx family with middle class income has just \$6,000 more wealth than a White family with one-third of their income, whereas the typical White family with their income would have \$120,000 more.<sup>55</sup>

Racial wealth gaps threaten college completion in many ways. For example, the parents of Latinx students are less likely to be able to provide financial support compared to White students. <sup>56</sup> The connection between race, wealth, and college persistence was apparent in a study of student loans and college persistence, which showed White students were significantly more likely to graduate than Latinx students, but controlling for household net wealth diminished this effect. <sup>57</sup>

#### **TAKING ON AND PAYING OFF DEBT**

In lieu of wealth, the ability and willingness to take on debt can determine if students have the resources to persist in college. Studies show that Latinx students are less likely to borrow than White or Black students. Illinois data reflects those findings, as surveyed Latinx students take on about the same amount of debt as White students at four-year colleges and universities, and less than Black students, despite facing a similar lack of wealth. In is not explained by Latinx students being less likely to finish as the same is true when only looking at college graduates. As an interviewed sophomore at a private college said, I feel sometimes like I'm already starting to hit my limit [on taking out loans] because I am feeling the pressure. I know how much I've taken out."

Studies show that debt-averse borrowers choose colleges with lower costs. This is likely one factor contributing to Latinx students enrolling in commnity colleges at higher rates, which in Illinois have a fraction of the rate and amounts of borrowing compared



to public and private universities.<sup>60</sup> Studies also show that debt aversion is related to disparities in how much information Latinx students have on borrowing.<sup>61</sup> To this point, Illinois Latinx borrowers were the most likely of any race or ethnicity to avoid loans because they did not know how to apply or because they believed they were ineligible.<sup>62</sup>

However, this is not merely an issue of under-borrowing, with a simple solution of encouraging Latinx students to take out more loans. Borrowing is a complex calculation which depends on a students' wealth, income, college situation, and the income they anticipate after graduating. There are racial gaps in the outcomes of borrowing, too, as Latinx undergraduate students are 61% more likely to default on student loans than White students. 63 Surveyed Latinx students in Illinois report higher rates of forbearances and deferments per loan, and perhaps surprisingly given borrowing rates and amounts, they report the greatest levels of stress from education-related debt of any race.<sup>64</sup> At Illinois private colleges, these issues are especially evident, as having more Latinx students is significantly correlated with students not being able to repay their debt after five years.65 Finally, though Illinois Latinx students borrow less on average, they are still more likely than White students to owe large amounts of debt at all institution types, showing that many of those who borrow end up borrowing large sums.66

<sup>55~</sup> Asante-Muhammad et al., "The Road to Zero Wealth." Middle income defined as \$61,000 to \$104,000.

<sup>56 &</sup>quot;NCES PowerStats." NPSAS:08

<sup>57</sup> Zhan, Min. "The Impact of Youth Debt on College Graduation." Journal of Sociology and Social Welfare 41 (January 2014). https://pdfs.semanticscholar.org/dfa1/0b6d0d79e9dd509f-30da069cfaa4d3337e6c.pdf.

<sup>58 &</sup>quot;Student Aversion to Borrowing: Who Borrows and Who Doesn't, By Race/Ethnicity." Excelencia in Education and The Institute for Higher Education Policy (IHEP), n.d. http://www.ihep.org/sites/default/files/uploads/docs/pubs/factsheets/studentaversiontoborrowingfs.pdf. 59 "NCES PowerStats." NPSAS 08

<sup>60</sup> U.S. Department of Education, "College Scorecard Data."

<sup>61 &</sup>quot;Student Aversion to Borrowing: Who Borrows and Who Doesn't, By Race/Ethnicity."

<sup>62 &</sup>quot;NCES PowerStats." NPSAS 08

<sup>63</sup> Scott-Clayton, Judith. "What Accounts for Gaps in Student Loan Default, and What Happens After." Brookings (blog), June 21, 2018. https://www.brookings.edu/research/whataccounts-for-gaps-in-student-loan-default-and-what-happens-after/.

<sup>64 &</sup>quot;NCES PowerStats." NPSAS 08

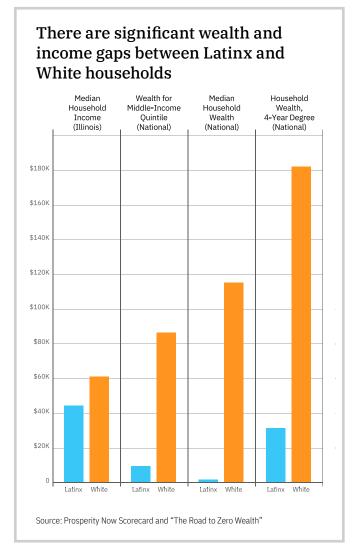
<sup>65</sup> U.S. Department of Education, "College Scorecard Data."

<sup>66 &</sup>quot;NCES PowerStats." NPSAS:08 Looking at the percentage of students owing more than \$15.000 in debt

The kind of debt Latinx borrowers are taking out is also of concern for Latinx students. Private loans often have high interest rates and are riskier than federally backed loans, which makes their use among Latinx students problematic. "Paying for college is pretty front of mind for me, because I have government loans and one private loan that I took out last year to pay for room and board and the left-over tuition that I had to pay," said an interviewed Latinx student. "I maxed out the public loans, I didn't have a high-paying job, and my parents didn't have the ability to pay for those costs, so I had to take out a private loan." Surveyed Latinx students in the state are more likely to take out private loans, and private loans taken out by Latinx students are much more likely to have high interest rates than those taken out by White students.<sup>67</sup> At private colleges, having more Latinx students is correlated to students taking out more money in private loans.<sup>68</sup> This affects students' families, too, as the private student loan industry is increasingly requiring co-signers on private loans-67% of these loans required a co-signer in 2008, and by the end of the recession in 2011, that number was up to 90%.69

Latinx students borrow the most and have the lowest chance of repaying the loans at for-profit institutions. Latinx graduates of for-profit institutions owe nearly \$18,000 on average, more than any other race or ethnicity. This amount is second only to the private nonprofit sector, where Illinois students default on loans less than 8% of time, compared to the state's for-profit colleges, which average 23% of their students defaulting on student loans within four years of taking them out. Further, Illinois for-profit students who default do so with an average of \$15,000 in debt. Tor-profit sector outcomes are often compared to community colleges, but in Illinois students at the public two-year colleges default at a lower rate, and those defaulting do so with an average of less than \$5,000.

The combination of for-profit enrollment and private loans is precarious for Latinx students. Federal undergraduate loans typically have about a 4.5% interest rate, but half of Latinx students at for-profit colleges pay interest rates above 8%, compared to only 20% of White students at those



institutions.<sup>72</sup> That Latinx student enrollment in for-profit institutions has slightly increased over the last three years, even as 2,000 fewer Black students have enrolled, underscores how other college sectors may not be fully meeting Latinx students' demand for college opportunities.

<sup>67</sup> Ibid.

<sup>68</sup> U.S. Department of Education, "College Scorecard Data."

<sup>69</sup> Ibid.

<sup>70 &</sup>quot;NCES PowerStats." NPSAS:08

<sup>71</sup> Miller, Ben. "How You Can See Your College's Long-Term Default Rate." Center for American Progress, August 30, 2018. https://www.americanprogress.org/issues/education-postsecondary/news/2018/08/30/457296/can-see-colleges-long-term-default-rate/.

<sup>72 &</sup>quot;NCES PowerStats." NPSAS 08

#### STATE AND FEDERAL AID

Federal and state aid are meant to make up the difference between a college's cost and what a family can afford to pay, and this is especially important in Illinois, which has large racial disparities in expected family contribution (EFC).73 The average EFC is \$8,200 for Latinx families, compared to \$11,500 for White families.74 However, state aid has become less reliable and meaningful after nearly two decades of disinvestment. This has turned the state's Monetary Award Program (MAP) into a firstcome, first-served grant that in Fiscal Year 2018 denied awards to nearly 100,000 qualified students. For students at four-year colleges and universities that did receive funding, it only covered about one-third of their tuition and fees.<sup>75</sup> Latinx students are more likely to be low-income, so aid shortages disproportionately affect them. They are also more likely to attend community colleges, at which the state fails to cover 68% of eligible MAP applicants, compared to 21% at public four-years. They also are more likely to be placed in developmental education, which, until the RISE Act of 2019, had limited coverage of these courses. Finally, MAP grants only cover 13% of tuition and fees at private universities, where Latinx transfer students disproportionately enroll.76

Worse, in Fiscal Year 2016 and Fiscal Year 2017, the State of Illinois operated without a budget, turning the persistent issue of state aid shortages into a dire situation, as colleges couldn't guarantee these funds to students. Notably, many colleges and universities guaranteed this funding to students during the impasse. However, in an ISAC survey during one of the delays in MAP funding, about half of respondents said that this funding uncertainty affected their educational goals, hundreds reported dropping out of school because of it, and about half said that they increased working hours and/or decreased credits taken to make up for this funding loss.<sup>77</sup>

#### Policy Recommendations to Increase Students' Ability to Pay

- Increase state investment in the Monetary Award Program
- Eliminate or reform merit-based aid

For details on each recommendation, see <u>Increasing Students' Ability to Pay</u>

Sudden changes in costs and availability of financial aid can cause students to discontinue their education, and unfortunately MAP shortcomings make this an annual risk for tens of thousands of Latinx students in Illinois.<sup>78</sup>

<sup>73</sup> The EFC formula takes into account dependency status; taxed and untaxed income, assets, and benefits of the student's family (i.e. unemployment, social security, etc.); family size; and the number of family members who will attend college or trade school during the year.

74 Third

<sup>75 &</sup>quot;Basic ISAC Program Data." Illinois Student Assistance Commission, December 2018. https://www.isac.org/e-library/research-policy-analysis/documents/2018-Basic-ISAC-Program-Data.pdf.

<sup>76</sup> Ibid.

<sup>77 &</sup>quot;FY17 MAP Grant Survey: What Is the Impact on Students?" ISAC Research Brief, December 2016. https://www.isac.org/newsroom/media-kit/media/FY17-ISAC-MAP-Grant-Student-Survey-Budget-Delay-Summary-December-2016.pdf.

<sup>78</sup> Conger, Dylan, and Lesley J. Turner. "The Effect of Price Shocks on Undocumented Students' College Attainment and Completion." Journal of Public Economics 148 (April 1, 2017): 92–114. https://doi.org/10.1016/j.jpubeco.2017.02.006.

### Payoffs of a Degree



Larning a college degree is often assumed to have certain universal economic payoffs for the graduate, such as steady employment, a lifetime pass into middle class earnings, and a comfortable level of wealth for future generations. Indeed, a degree is transformative financially, as Latinx graduates boost their earnings by 78% over a high school diploma. However, research and data also show that the payoff of a college degree is not the same for Latinx and White Illinoisans.

### Employment and Income Disparities

Nationally, Latinx bachelor's degree holders earn about 80 cents for every dollar that White graduates earn, and over the course of a lifetime this adds up to hundreds of thousands in lifetime income.<sup>80</sup> It's also harder for Latinx graduates to find jobs in general, as greater percentages of young Latinx graduates are unemployed and underemployed, relative to White

<sup>79</sup> Carnevale, Anthony P., Jeff Strohl, Martin Van Der Werf, Michael C. Quinn, and Dmitri Repnikov. "Separate and Unequal: How Higher Education Reinforces the Intergenerational Reproduction of White Racial Privilege." Georgetown Center for Education and the Workforce, 2018. https://cew.georgetown.edu/wp-content/uploads/SAUStates\_Es.pdf.

<sup>80</sup> Carnevale, Anthony P., Stephen J. Rose, and Ban Cheah. "The College Payoff." Georgetown University: Center on Education and the Workplace, n.d. https://lgyhoq479ufd3yna29x7ubjn-wpengine.netdna-ssl.com/wp-content/uploads/collegepayoff-completed.pdf.

Income gaps amount to Latinx associate's degree holders making \$1,500,000 over their lifetime, compared to closer to \$1,900,000 for Latinx bachelor's degree holders.

graduates. <sup>81</sup> Income gaps are in part related to discrimination in the labor market and other socioeconomic factors that should be examined further and are beyond the scope of this report. However, fixing inequitable enrollment and completion in higher education, particularly at public universities, is an essential part of closing income gaps, as well.

#### **Future Wealth and Debt**

The differences in wealth among Latinx and White college graduates show that while a degree greatly increases a graduate's earning power, it does little to close the wealth gap. The median wealth of Latinx college graduates is \$33,000, compared to \$181,000 for White four-year degree earners.

Further gaps are shown in the debt Latinx students take on and their ability to pay it off. A recent study found that 12 years after college, the typical White student had paid back about half of their original student loan amount, but Latinx bachelor's degree holders only paid down 20% of their loans, and college non-completers and associates degree holders had the same loan balance as when they finished college.<sup>82</sup> Latinx student borrowers are also 61% more likely to default on student loans than White students, and this difference is almost completely explained

Having a large debt burden affects students' future wealth in far-reaching ways, beyond just having to pay off debt with interest. Demos's At What Cost study estimates that taking \$53,000 in debt (average for a household with two bachelor's degrees) is equivalent to a loss of \$208,000 in lifetime wealth. This wealth loss mainly takes the form of less retirement savings and home equity, two staples of socioeconomic stability. Further research estimates that every additional \$1,000 of student loan debt is associated with about 2% lower likelihood that that person will own a home (and Illinois Latinx college graduates have \$2,000 more debt on average than their White counterparts).85

The American dream of college attainment is multigenerational, with middle class jobs and income more assured to the children of college graduates. Illinois data shows, however, that given current policies and practices, Latinx graduates are less able to pass on the positive effects of college attainment to their children.

by background characteristics such as family wealth and income.<sup>83</sup> In Illinois, enrolling more Latinx students is correlated with lower repayment rates on loans for community colleges and private colleges, potentially reflecting how payoffs are being limited for graduates.<sup>84</sup>

<sup>81</sup> Gould, Elise, Zane Mokhiber, and Julia Wolfe. "Class of 2018: College Edition." Economic Policy Institute (blog), May 10, 2018. https://www.epi.org/publication/class-of-2018-college-edition/.

<sup>82</sup> Miller, "How You Can See Your College's Long-Term Default Rate."

<sup>83</sup> Scott-Clayton, "What Accounts for Gaps in Student Loan Default, and What Happens After."

<sup>84</sup> U.S. Department of Education, "College Scorecard Data."

<sup>85</sup> Mezza, Alvaro, Daniel Ringo, Shane Sherlund, and Kamila Sommer. "Student Loans and Homeownership." Journal of Labor Economics, May 23, 2019. https://doi.org/10.1086/704609. and "NCES PowerStats. NPSAS 08

Latinx children born into a household with middle-class income in Illinois have a 31% chance of getting a college degree, compared to 45% for White children from the same income quintile.<sup>86</sup>

## **Policy Recommendations** to Improve Degree Payoff

Targeted debt forgiveness programs

For details on each recommendation, see <u>Improving Degree Payoff</u>

86 "Data Library." Opportunity Insights (blog). Accessed May 30, 2019. https://opportunityinsights.org/data/.



## Conclusion

The number of Latinx college students in Illinois has grown tremendously over the last twenty years, which speaks to the drive and hard work of thousands of students seeking opportunity. However, access and completion gaps have been maintained by persistent, and in some cases growing affordability barriers. Latinx students disproportionately attend community colleges, the most affordable college option, but too often get derailed from completion and/or transfer to four-year institutions by developmental education courses. Private colleges offer unique opportunity for Latinx enrollees and transfer students, but these opportunities are limited by the high costs in this sector. Latinx students need more affordable access to all of the state's four-year universities, which should better represent the population of the state that funds them.

Most significantly, though, Illinois needs to make college more affordable if it hopes to reach its attainment goals. Latinx students may be wary of borrowing against their future—of all students, Latinx students are the least likely to say that loan debt was a

worthwhile investment-but the current outcomes of borrowing unfortunately make this a rational position.<sup>87</sup> Perhaps the stability of growing MAP grants will ease some of that uncertainty; however, stability is not a substitute for resources, and greatly expanding student aid and institutional appropriations are the best methods toward providing Latinx students with the funds they need to persist.

Equitable college completion for Latinx students is both a moral and economic imperative for Illinois. The state faces declining college enrollment. With the Latinx population set to level off and then decline, increasing the retention and completion rates of current students is necessary to stave off further enrollment drops. Illinois' economy is already suffering from inequality in its educated workforce.<sup>88</sup> Improving college access and completion rates for Latinx Illinoisans by focusing first on affordability is paramount in keeping the economy growing, and growing equitably.

 <sup>87 &</sup>quot;Beginning Postsecondary Students 2004/2009." National Center for Education Statistics.
 Accessed July 31, 2019. https://nces.ed.gov/datalab/powerstats/default.aspx.
 88 "Inclusive Growth - On to 2050 Strategy Paper." Chicago Metropolitan Agency for Planning, July 2017. https://www.cmap.illinois.gov/onto2050/strategy-papers/inclusive-growth.



## Vision for the Future

ur vision for higher education is the inverse of what Illinois has experienced over the last two decades. With equitable reinvestment in Illinois and its students and by advancing policy that eliminates barriers and maximizes opportunity, enrollments and graduation rates will rise, providing Illinois' workforce with more graduates every year. Students will graduate at greater rates and with less debt, Black and Latinx students will be better able to access economic opportunities and build wealth, and rural students will be able to stay in their communities if they wish, boosting the economy of these areas.

Finally, institutions will pull out of enrollment spirals, regaining their standing and further drawing in students with out-of-state options. Illinois will realize equity in college completion by increasing investments in higher education and by implementing policies that **improve access to college**, **decrease the cost of a degree**, and **improve degree payoff** for Black, Latinx, and rural students.

## Improving Access

The first step in restoring higher education's potential for socioeconomic mobility is to fix the issues that are causing a college education to be inaccessible to many of Illinois' Black, Latinx, and rural students. While there is no silver bullet, with clear accountability and incentives for serving a student body representative of the demographics of the state, and increased funding for the institutions currently serving our Black and Latinx students, there will be progress. Improving access will also require targeted recruitment of low-income students, increased needbased financial aid, and comprehensive developmental education reform. Together, this suite of reforms has the potential to drive up enrollment and completion rates for all student groups.

#### Recommendation 1

Convene a Work
Group to Address
Equitable Funding

Over the last decade, the state's public universities' ability to keep tuition low and college affordable has been limited by volatile state funding. As a result, sustained reinvestment is necessary to improve accessibility at Illinois' public universities. However, funding universities through the same mechanism used today — a "historical model" whereby institutions typically receive funding based on the prior year's amount and largely driven by the lobbying power of the institution — is not a model designed to drive equity.

To provide more predictability in year-to-year funding and clear alignment with state goals, state appropriations for public universities should funnel through the university coordinating board. The Illinois Board of Higher Education (IBHE) is well positioned to drive an equity-centered strategic plan, if, like the Illinois

Community College Board (ICCB), it can align public funds accordingly. To inform the creation of a mechanism for appropriating state funds, state leaders should convene an inclusive work group to provide recommendations for how additional state investment in higher education can be distributed to improve equity in college access and degree completion.

A well designed university funding formula has two fold potential for improving funding issues that disproportionately affect Black, Latinx, and rural students: it can encourage well-resourced institutions to serve more diverse student populations, and better fund institutions that are already disproportionately enrolling these students.

#### Recommendation 2

#### **Create a Statewide Direct Admissions Program**

In Spring 2019, the Illinois legislature passed a bill creating a guaranteed admissions pilot program at five state universities.89 During the four-year pilot, applicants in the top ten percent of their class who meet the participating institution's admissions test requirement will be guaranteed admission to the university. The goal of the pilot program is to address declining student enrollment and improve diversity among the state's public universities.90 This policy can better address equity and possibly undermatching—the phenomenon whereby students, most often Black, Latinx, and low-income, attend less selective institutions than they are qualified for-by incorporating a system for sending all eligible high school students college

acceptance letters from all state universities which they meet the minimum admissions criteria. This approach would expand the pilot to all state universities and would help inform more students of their eligibility for Illinois' public colleges who might not otherwise apply or who might be targeted by for-profit institutions with lower graduation rates and higher default rates for horrowers

Implementers created a similar program in Idaho and have seen encouraging outcomes. As a result of this policy, enrollment disparities by gender and socioeconomic status have decreased, first generation students were positively impacted, and student diversity has increased.91 Those implementing the uniform admissions pilot program in Illinois should take note of Idaho's efforts.

91 Freeman, Matt. "Defending Idaho's Direct Admissions Program." Inside Higher Ed, October 15, 2018. https://www. insidehighered.com/admissions/views/2018/10/15/criticism-idahos-direct-admissions-program-are-based-miscon-

#### Recommendation 3

**Place Fewer** Students into **Traditional Developmental** Education

To achieve equitable access to higher education, institutions must commit to place more students into college-level coursework by using more accurate placement measures, like high school GPA, and to provide differentiated supports to students who need them. In Illinois, several institutions across the state are implementing reforms to better serve students, including co-requisite support, Accelerated Learning Program (ALP) models, and other accelerated models of developmental education.

Recognizing these efforts, the legislature charged IBHE and ICCB with inventorying and analyzing current models to create

a benchmark for future reform. With an inventory of best practices, by July 1, 2020, IBHE and ICCB must create a detailed plan for scaling models across the state that maximize student success. To ensure the successful implementation of the Boards' recommendations, the state should provide new funds to colleges and universities to implement and scale reforms. While the return on investment for developmental reforms are often significant, so too is the need to fund innovation. Recommendations without state financial commitment to scale could derail momentum to change.

<sup>89</sup> Thapedi, André. Higher Ed - Uniform Admission, Pub. L. No. HB0026 (2018). http://www.ilga.gov/legislation/ BillStatus.asp?DocNum=26&GAID=15&DocTypeID=H-B&LegID=113830&SessionID=108&GA=101&SpecSess=0. 90 Hancock, Peter. "Illinois Proposal for Uniform College Admissions Standards Ignites Controversy." The Pantagraph, February 8, 2019. https://www.pantagraph.com/news/ state-and-regional/govt-and-politics/illinois-proposal-for-uniform-college-admissions-standards-ignites-controversy/ article\_0294371c-f034-59b9-a390-5736a9f8c528.html.

#### Recommendation 4

#### Improve Transfer Pathways

As a lower cost option to bachelor's degree completion, Illinois' transfer system is an important pathway for Illinois' students, especially for Latinx students who disproportionally enroll in community colleges. Given that Illinois currently leads the nation in the percentage of community college students who transfer to a four-year institution and complete a degree, the transfer pipeline holds promise for affordability in Illinois. However, to ensure all students can benefit from the

state's success, four-year institutions will have to take bold steps toward increasing the number of Black and Latinx students who transfer into their institution from community colleges. By reframing policies and institutional practices to support transfer students, the state will continue to lead the nation in transfer success and position itself as a model for equity in transfer outcomes.

<sup>92</sup> United States Department of Education, "Community College Student Outcomes: 1994-2009," 2011. 19.6% in Illinois compared to 14.7% nationally

## Decreasing the Cost of a Degree

To improve college affordability for all of Illinois' students, the state must offer a comprehensive solution that addresses the rising costs of college, inconsistent and decreased purchasing power of MAP grants, and all barriers to transfer and/or graduation.



#### **Fixing the Pension Crisis**

It is beyond the scope of this report to propose solutions to the pension crisis, beyond pointing to solutions that minimize the competition of funds allocated among pensions, institutions, and students." However, the pension issue must be resolved for Illinois to offer affordable, equitable, high-quality education at a reasonable price to taxpayers. In the meantime, it must further invest in its students and institutions to pull them out of downward trends in quality, cost, and enrollment.

#### **Recommendation**

More Equitably Fund Colleges and Universities Over the last two decades, many of the colleges and universities serving greater numbers of the state's Black and Latinx students have been significantly underfunded. As a result, these institutions have had to make tough decisions to maintain a high-level of service to their students, including institution-wide layoffs and program closures. To build these institutions' capacity to better serve students, the state must significantly increase investments to them. By coupling reinvestment with an equitable funding formula, aligned to and driven by the goals of the

higher education coordinating boards, the legislature can better fund institutions that disproportionately serve students of color and encourage well-resourced institutions to serve more diverse student populations.

Center for Tax and Budget Accountability. "Addressing Illinois' Pension Debt Crisis With Reamortization." Center for Tax and Budget Accountability, May 21, 2018. https://www.ctbaonline.org/reports/addressing-illinois%E2%80%99-pension-debt-crisis-reamortization

#### Recommendation 2

#### **MAP Restrictions on For-Profit Colleges**

Though for-profit colleges account for less than 8% of Illinois' student borrowers, they are responsible for more than \$300 million in loan amounts for borrowers who have defaulted on federal loans since 2012 that's 1.8 times more than the total of all other public and private Illinois institutions combined.93 Yet, federal oversight over for-profit institutions continues to decrease as the U.S. Department of Education rolls back Obama-era student protections.

To help protect students where the federal government is stepping out, Illinois should drive more students away from potentially predatory for-profit institutions and into the state's public and private nonprofit colleges. To this end, state leaders should eliminate for-profit institutions from the list of MAP-eligible institutions. By phasing out MAP from for-profit institutions, the state's most vulnerable students have less opportunity to enroll in colleges that are likely to burden them with debt for years to come 94

94 Scott-Clayton, Judith. "The Looming Student Loan Default Crisis Is Worse than We Thought." Brookings (blog), January 11, 2018. https://www.brookings.edu/research/ the-looming-student-loan-default-crisis-is-worse-than-we-

#### Recommendation 3

#### Completion and **Re-Engagement** Grants

In Illinois, approximately 1.8 million adults have some college but no degree, many of whom are Latinx. To increase completion rates among current students, the state should be proactive in identifying and addressing some of the common reasons students stop-out in the first place. For example, students with less wealth are more at risk of dropping out if they experience unforeseen expenses or gaps in their ability to pay for college. Following the lead of other states, Illinois could distribute state dollars to colleges and universities to fund micro-grants for students who are on track for graduation but have an unmet financial need.

Typically, completion arants are available to students with less than one year of coursework remaining and can cover unmet financial need related to institutional tuition or fees, books, general living expenses, or unexpected emergencies.

Similarly, the state should work to strategically re-engage adults with some college education, drawing on this talent pool to provide a needed boost in enrollment and fill gaps in workforce needs like teaching and early education. By making a commitment to guide and support adult students back to and through college, and reorienting institutional policies to support adult students' unique needs, Illinois can provide thousands of Illinoisans true opportunity for social mobility.

<sup>93</sup> Miller, "How You Can See Your College's Long-Term

# Increasing Students' Ability to Pay



The greatest gaps in college affordability for Latinx students are in the ability to pay for college. Though racial wealth disparities formed over centuries are not easily undone, state policy can lower the effects of these gaps by increasing equity in its financial aid programs.

#### Recommendation 1

Increase State Investment in the Monetary Award Program (MAP) The original definition of full funding for MAP meant to cover the total cost of tuition and fees for all qualified students. Today, that would cost more than \$1 billion on top of current appropriations. <sup>95</sup> To minimize sticker shock and as an on-road to full funding, the state should prioritize an intermediate goal of funding all eligible students at current rates.

While the price tag may be intimidating, increased access to an education is critical not only for low-income students, but for the state itself. By next year, 65 percent of jobs will require training or education beyond a high school degree. Without an intentional focus on enrolling and graduat-

ing more Black, Latinx, and rural students, the state will fall short of meeting the workforce demand and contribute to long-standing racial inequity in our state. A fully funded MAP program would not only help all eligible students access college, but complete after enrollment; MAP recipients graduate college at about the same rate as their peers who are not MAP-eligible at the same institutions.<sup>97</sup>

Fully investing in MAP is a clear and direct pathway to affordable college. With the state's commitment to a graduated income-tax and other strategic revenue generating reforms, a fully funded financial aid program is within reach.

<sup>95</sup> Analysis of data provided by the Illinois Student Assistance Commission (ISAC)

<sup>96</sup> Carnevale, Anthony P., Nicole Smith, and Jeff Strohl. "Recovery: Job Growth and Education Requirements Through 2020." CEW Georgetown (blog), June 27, 2013. https://cew. georgetown.edu/cew-reports/recovery-job-growth-and-education-requirements-through-2020/.

<sup>97</sup> Illinois Student Assistance Commission. "MAP Facts." Accessed October 17, 2019. https://www.isac.org/home/map-matters/map-facts.html.

#### Recommendation 2

#### **Eliminate or Limit Merit-Based Aid**

The Aspirational Institutional Match Helping Illinois Grow Higher Education (AIM HIGH) Grant Program, a relatively new merit-based financial aid program, is the state's attempt to slow the outmigration of Illinois' high school graduates leaving to attend college in other states.98 The program provides grant funds to public universities for distribution to Illinois high school graduates who meet the eligibility requirements set by the institution. Eligibility requirements vary widely across institutions. The only need-based qualification set out in the legislation is that a student's family income be no greater than six times the national poverty guideline - about \$150,000 for a family of four. Further, it provides that institutions should use their best efforts to distribute funds across a racially diverse range of students. However, even with recommendation from the state to equitably distribute grant dollars, increasing funding for this program may come at the cost of students who most need support.

Moreover, since the AIM HIGH Grant Program has an institutional match requirement, institutional investment in the program must increase along with state investment. By design the grant program could actually draw institutional aid away from low-income students who depend on them to attend these universities and direct it to betterresourced students who may have chosen to attend that university anyway. With enrollment numbers in precipitous decline, and with college affordability out of reach for so many, now is not the time to expand a grant program that may result in even fewer Illinois' students being able to afford

our public universities.

A more equitable path to drive Illinois' students to attend public universities would be to redirect the funds to cover the thousands of students who will apply for MAP and not receive any aid this year, despite being eligible. Alternatively, state leaders could remove the matching requirement for institutions whose student population is representative of the demographics of our state and ensure more AIM HIGH dollars are allocated to them. Reducing or removing the matching requirement could protect less resourced institutions and incentivize institutions to serve more low-income students and students of color.

<sup>98 &</sup>quot;AIM HIGH Grant Pilot Program." Illinois Student Assistance Commission. Accessed September 18, 2019. https:// www.isac.org/students/during-college/types-of-financial-aid/ grants/aim-high.html.

#### Improving Degree Payoff through Loan Forgiveness

Debt forgiveness programs are at the center of several 2020 presidential campaigns, and for good reason, as student loan debt in the U.S. is the highest it has ever been. Largely as a result of racial wealth disparities, Black students carry a disproportionate amount than White students. There are also large debt disparities for both non-completers and graduates. While the current loan forgiveness proposals are varied, analysis of the most promising programs agree that targeted debt relief must account for wealth in addition to income. A comprehensive student debt forgiveness plan focused on equity and that considers family wealth has the potential to significantly improve families, provide a boost to the national economy, and lead to a more equitable payoff of a college degree for Black Illinoisans.

## Realizing Our Vision Through State Policy

To realize the vision of an equitable higher education system that drives economic mobility, and to meet the state's degree attainment goal of 60% by 2025, state leaders must intentionally and strategically align goals, policies, and actions to meet that end. Through an inclusive process, state leaders should set equitycentered goals and strategic plans designed to make institutions and the system more accessible and affordable for low-income students and students of color. State legislators should support the goals of the state and articulate their commitment to students through bold investments in higher education and by establishing policies that, like those described above, improve access to college, decrease the cost of a degree, and improve degree payoff for Black, Latinx, and rural students. The future prosperity of our state depends on these bold actions.



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